



# Homecare

*Current status and  
opportunities*

Dr Jane Townson OBE



Homecare  
Association

# Agenda

1

Homecare Association

2

Policy and political landscape

3

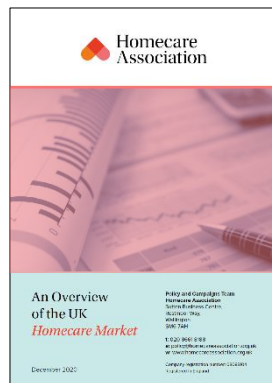
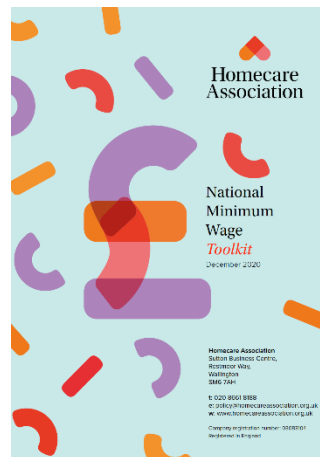
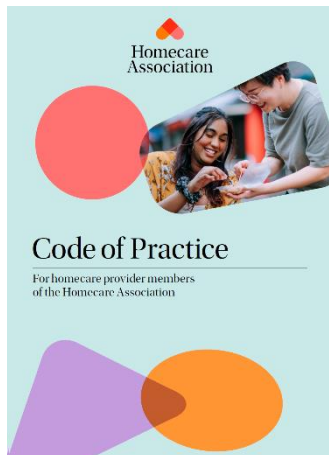
Current status

4

Opportunities

5

Discussion



# Practical support

Please click on links ↓

- [News and information](#)
- [Guidance](#)
- [Training](#)
- [Events](#)
- [Help-lines](#)
- [DBS checks](#)

<https://www.homecareassociation.org.uk>

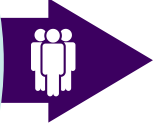
# Government

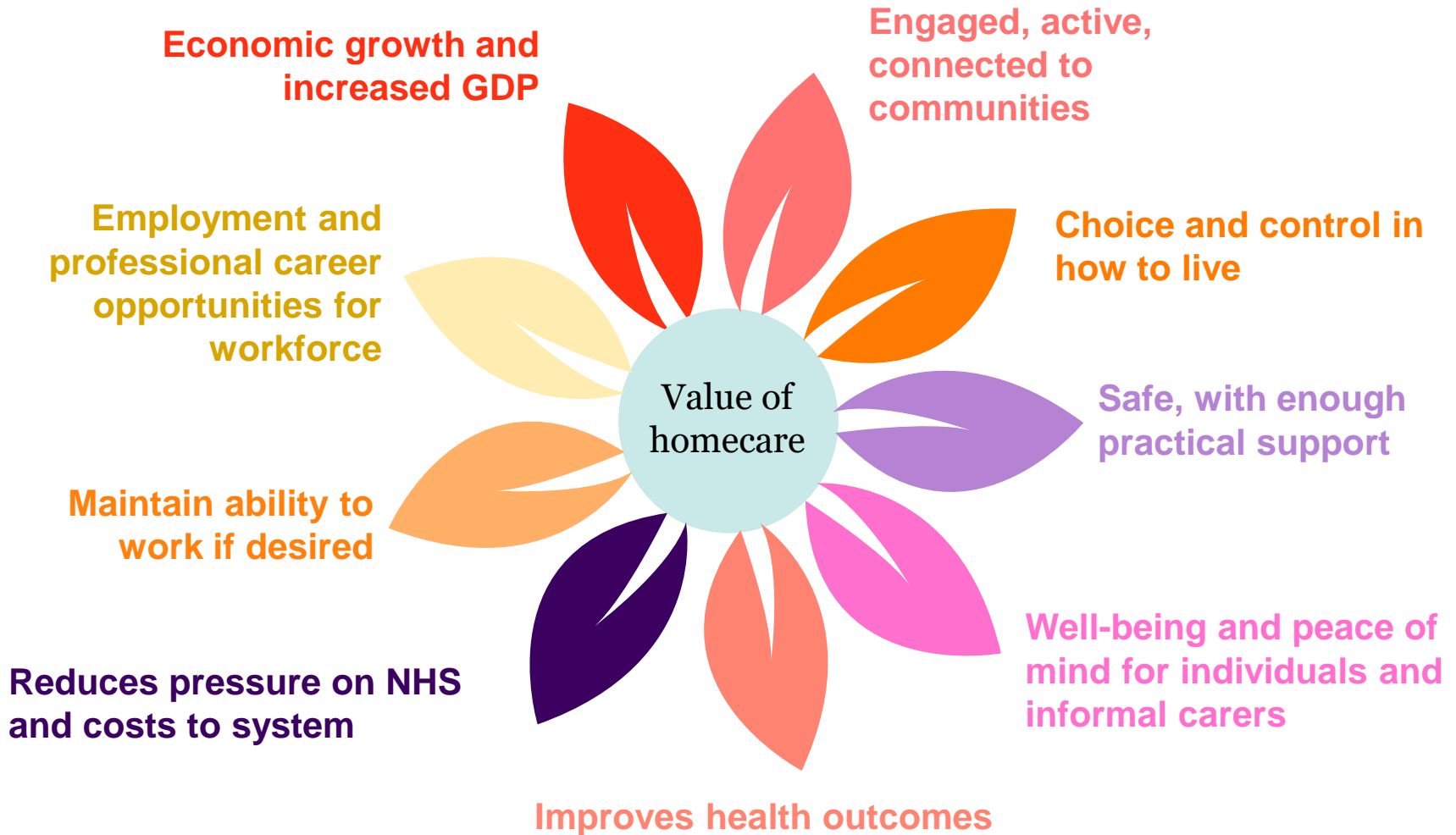
Regulators

Sector partners

Media

Public







Policy and political landscape



7 September 2021



1 December 2021

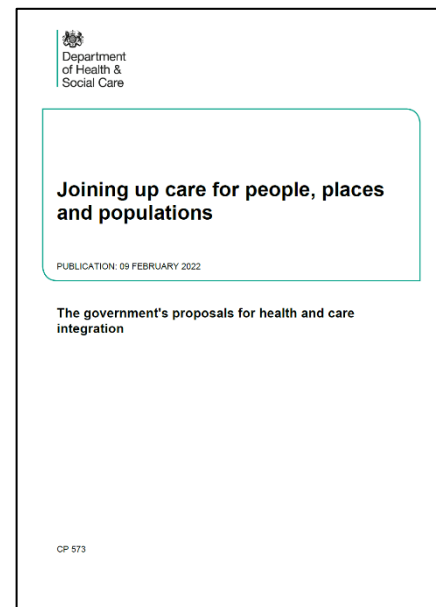


16 December 2021

# Policy landscape



2 February 2022



11 February 2022

# Prime Ministers



Rt Hon. Boris Johnson MP



Rt Hon. Liz Truss MP



Rt Hon. Rishi Sunak MP



# Familiar faces: back in ministerial positions





Homecare  
Association

Shaping  
homecare  
together

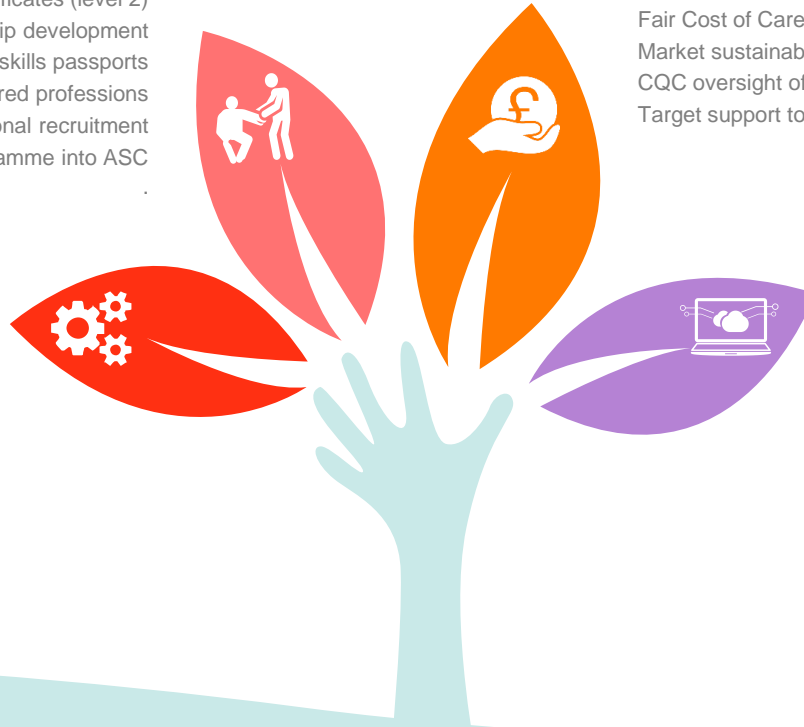
# Key policy initiatives

## WORKFORCE

- Workforce Career Pathway
- Accredited Care Certificates (level 2)
- Leadership development
- Digital skills passports
- CPD for registered professions
- Immigration and international recruitment
- NHS volunteers programme into ASC

## SYSTEM

- ICS/ICB/local authorities/place
- Single accountable person
- Joint funding - BCF
- CQC assurance framework and oversight



## FUNDING AND COMMISSIONING

- Fair Cost of Care – cost of care exercises
- Market sustainability plans
- CQC oversight of local authority commissioning and ICSs
- Target support to local areas through Better Care Fund

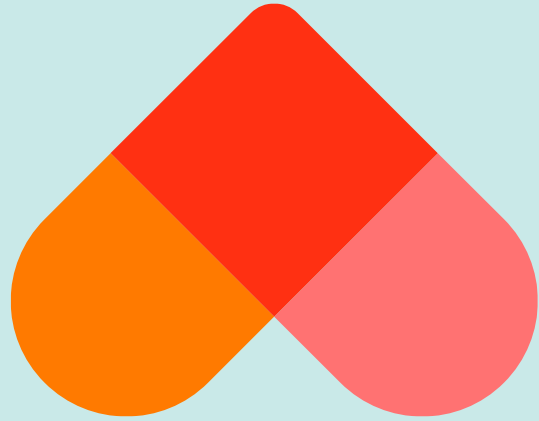
## DIGITAL AND DATA

- Target 80% uptake of Digital Social Care Records by March 2024
- Testing and scaling care technology
- Data strategy for health and care
- Single digital product with joined-up ASC data for LAs, providers, DHSC – minimum dataset
- Data-driven regulatory framework

# Key calls on government



- Invest adequately in homecare to maintain and grow the workforce
- Develop a workforce strategy and 10-year workforce plan for social care to meet population needs, aligned with NHS People Plan
- Shift the dial on demand, focusing on the social determinants of health rather than just crisis management of hospitals
- Prioritise improving outcomes rather process – move away from time and task commissioning and purchase of homecare
- Create an environment where funding streams and other levers encourage collaboration in multi-disciplinary teams to meet needs, combining in-person support and care with use of technology solutions

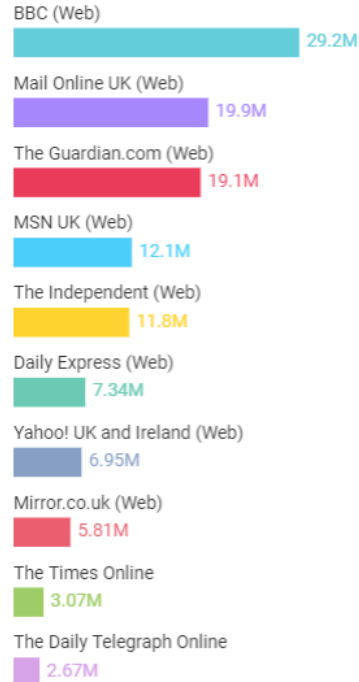


Media



# Media Print Reach

Reach - Split by source



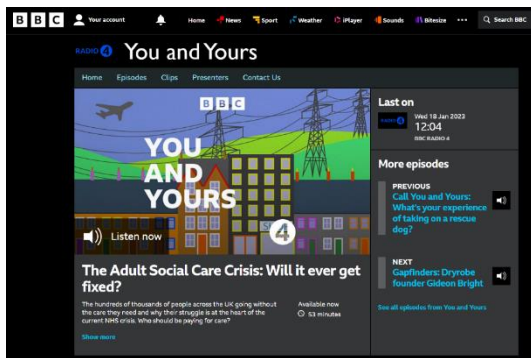
➔ Between 1<sup>st</sup> April 2022 and 31<sup>st</sup> March 2023 we were included in 298 articles, with a combined reach 128m

➔ Equivalent advertising value of £4.45m



# Media – broadcast

BBC R4 You and Yours  
18/01/2023

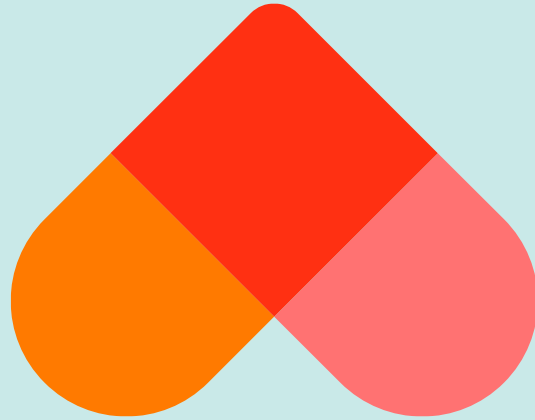


Good Morning Britain  
24/01/2023



ITV  
08/03/2023



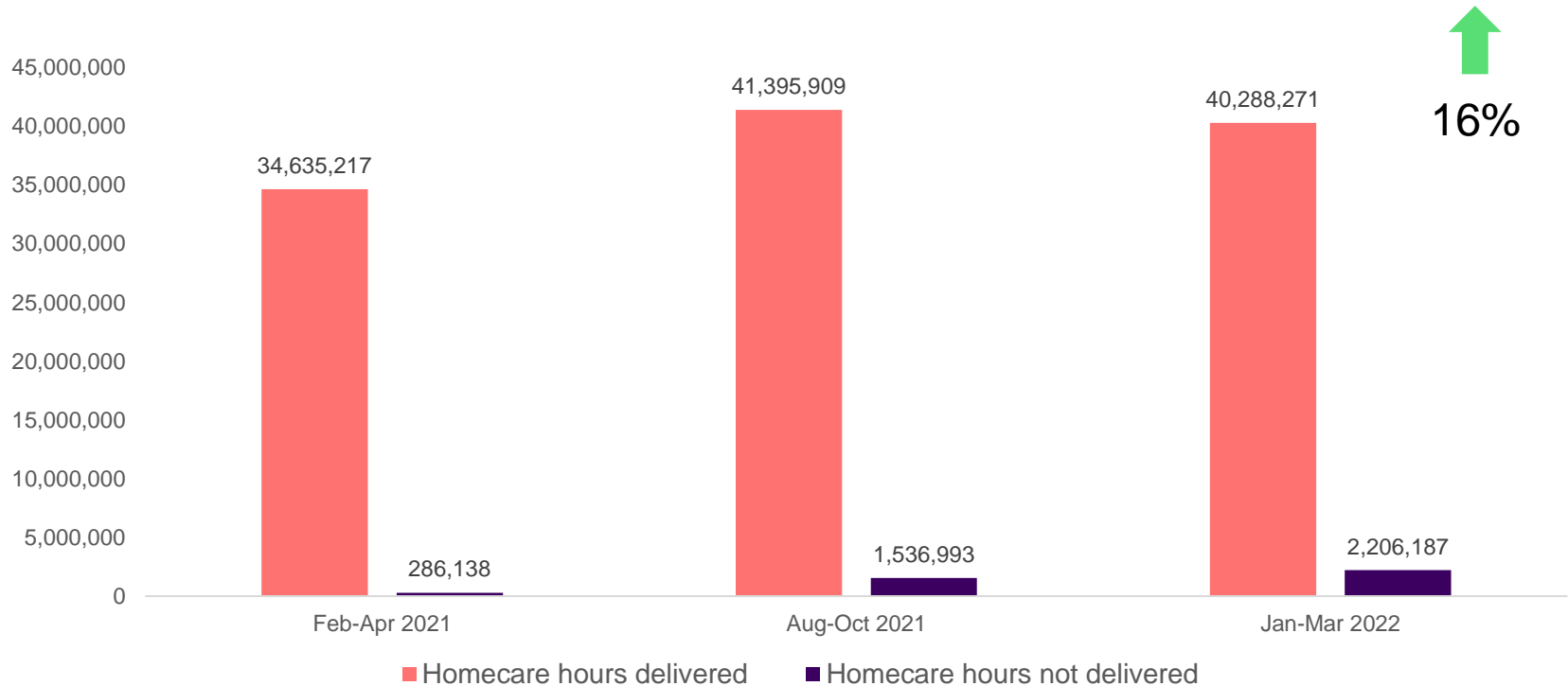


Demand for homecare

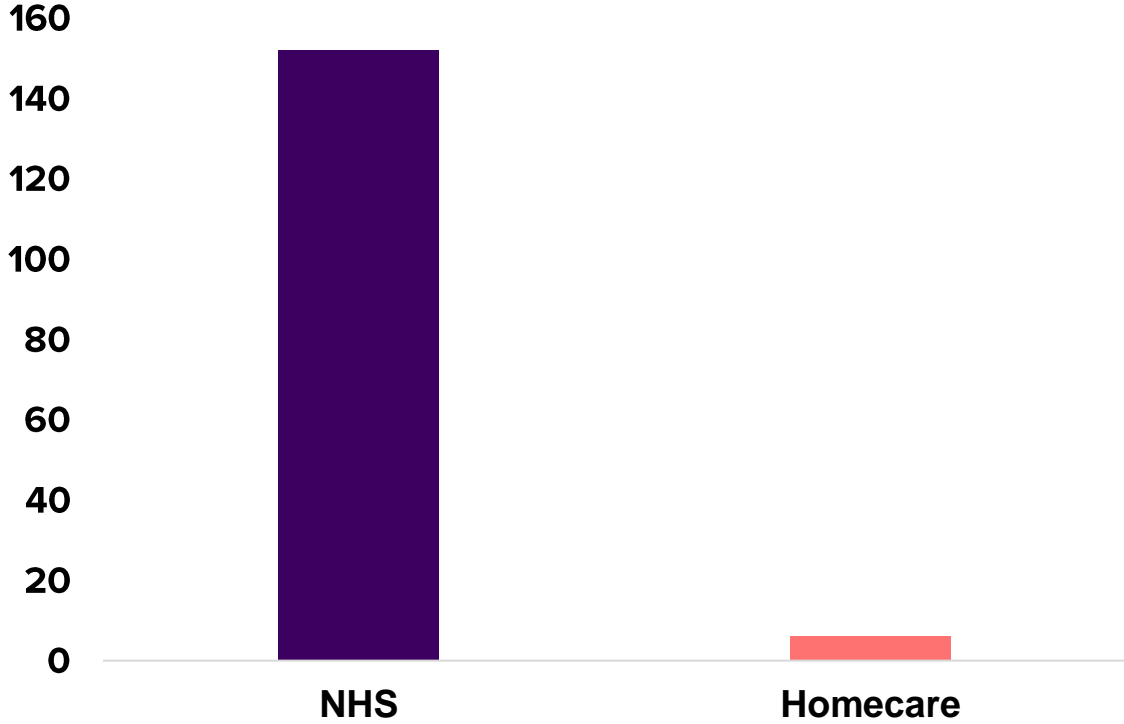


# Homecare hours delivered and not delivered

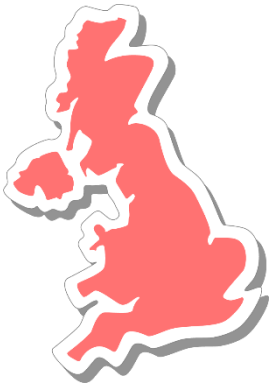
Source, ADASS, May 2022



# Government spend (£ billion)



1.5 m visits per day  
540 m visits per year



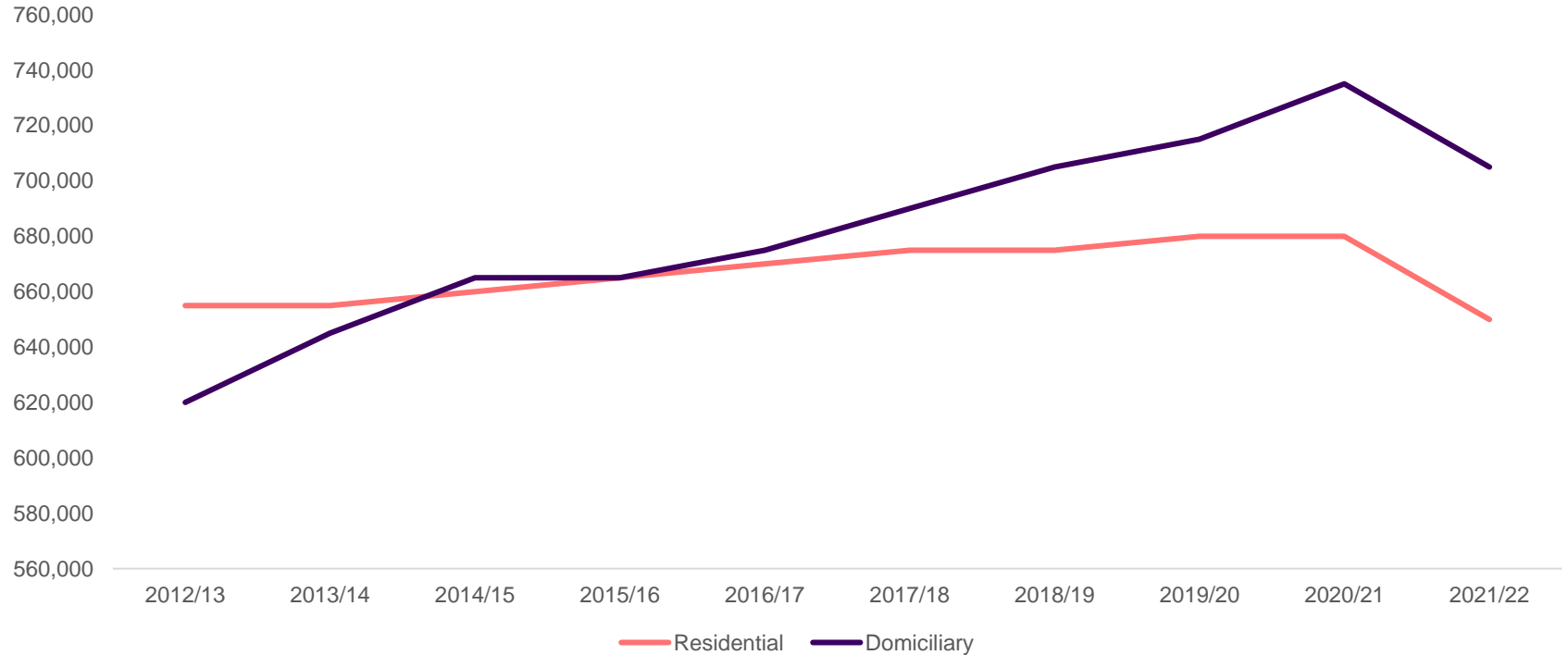
362,235 days per year  
spent in hospital from  
delayed discharges due to  
homecare (pre-pandemic,  
England only)



Workforce

# Jobs in domiciliary and residential care

Source: Skills for Care 2022



# Vacancy rate - homecare

## Skills for Care, April 2023

### Vacancy rate trend

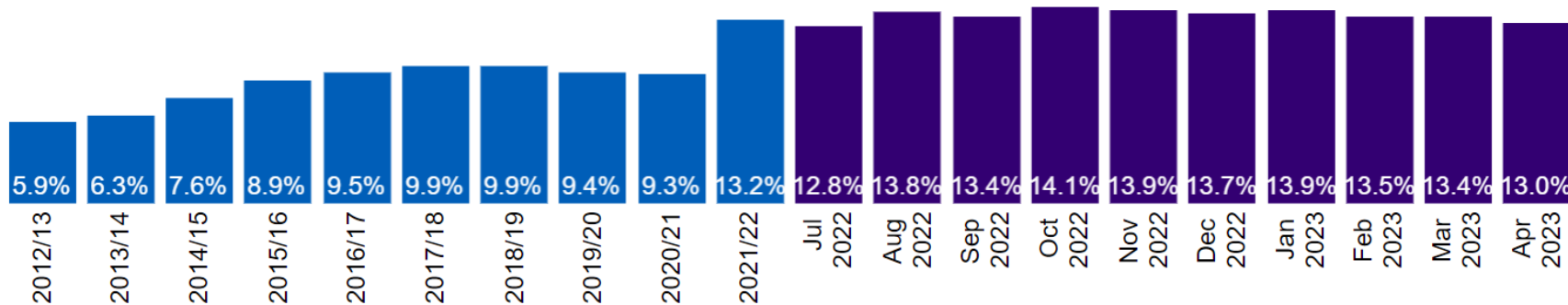
Select a service: ▼

Domiciliary care ▼

- Whole sector estimate
- ASC-WDS data since March 2022

As at 2021/22 there were around 139,000 vacancies in the independent sector, up from around 91,000 in 2020/21.

Across the whole adult social care sector there were around 165,000 vacancies in 2021/22 and around 1.62 million filled posts.

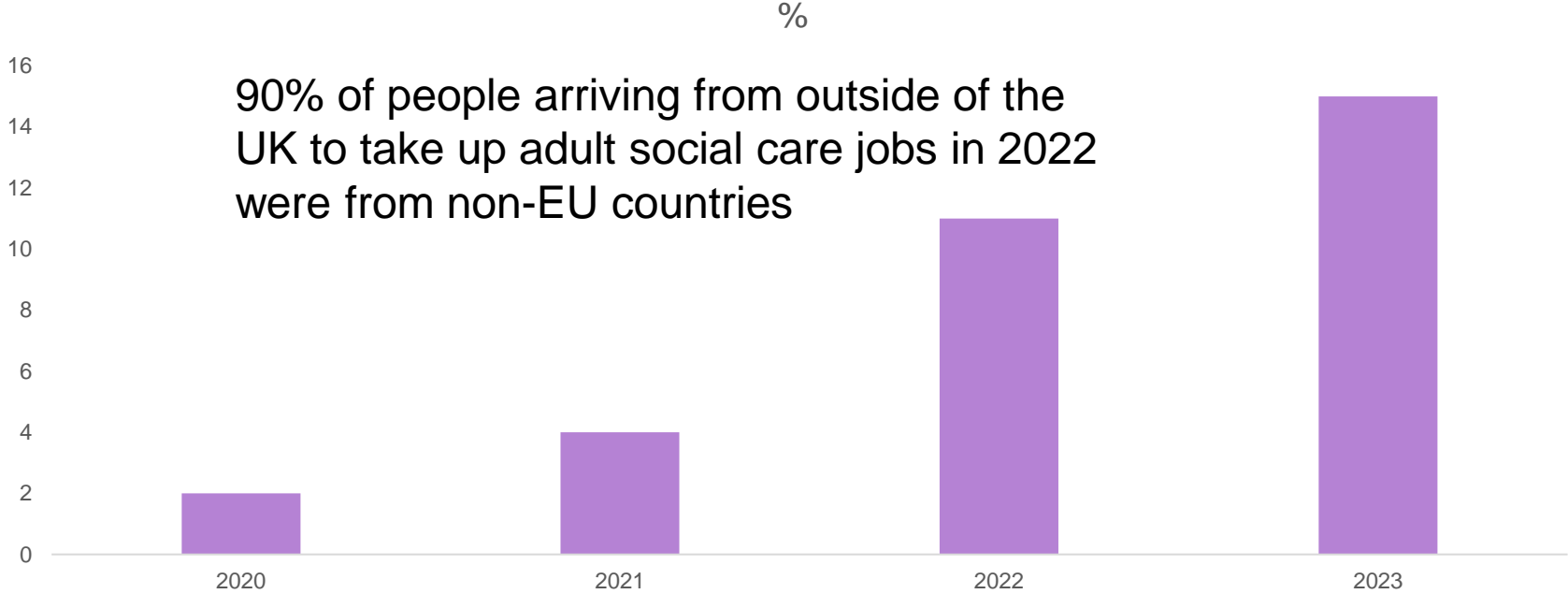




International recruitment

# Proportion of new starters arriving in the UK to start an adult social care job

Source: Skills for Care COVID-19 monthly tracking (independent sector only)



# Workforce research and campaigning



19 Jul 2021

Shortage of careworkers in homecare

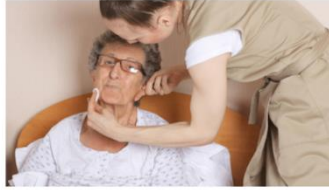
[Blogs](#)



13 Sep 2021

Homecare workforce shortages continue

[Blogs](#)



15 Dec 2021

Homecare workforce shortages deepen

[Blogs](#)



25 Feb 2022

Continuing lack of homecare workers

[Blogs](#)



01 Jun 2022

Shortage of homecare and unmet need – impact of cost of living and removal of COVID-19 grants

[Blogs](#)



19 Dec 2022

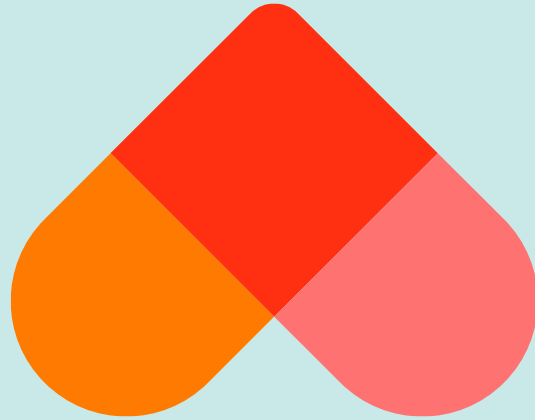
Shortage of homecare workers is leading to increasing unmet need

[Blogs](#)



Central government – local government – NHS – Media





Financial sustainability



Homecare  
Association

A Minimum  
Price for  
*Homecare*

April 2023 to March 2024

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Restmor Way,  
Wallington  
SM6 7AH

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w: [www.homecareassociation.org.uk](http://www.homecareassociation.org.uk)

Company registration number: 03083104  
Registered in England

How much does it cost  
to deliver high-quality  
homecare?

# Why regulated care costs at least £25.95 per hour



Care worker costs  
**£17.97**



Management & supervisors  
**£2.45**



Back-office staff  
**£1.22**



Staff recruitment  
**£0.36**



Training costs  
**£0.48**



Regulatory fees  
**£0.09**



Rent, rates & utilities  
**£0.37**



IT & telephony  
**£0.47**



PPE & consumables  
**£0.59**



Finance, legal & professional  
**£0.31**



Insurance  
**£0.31**

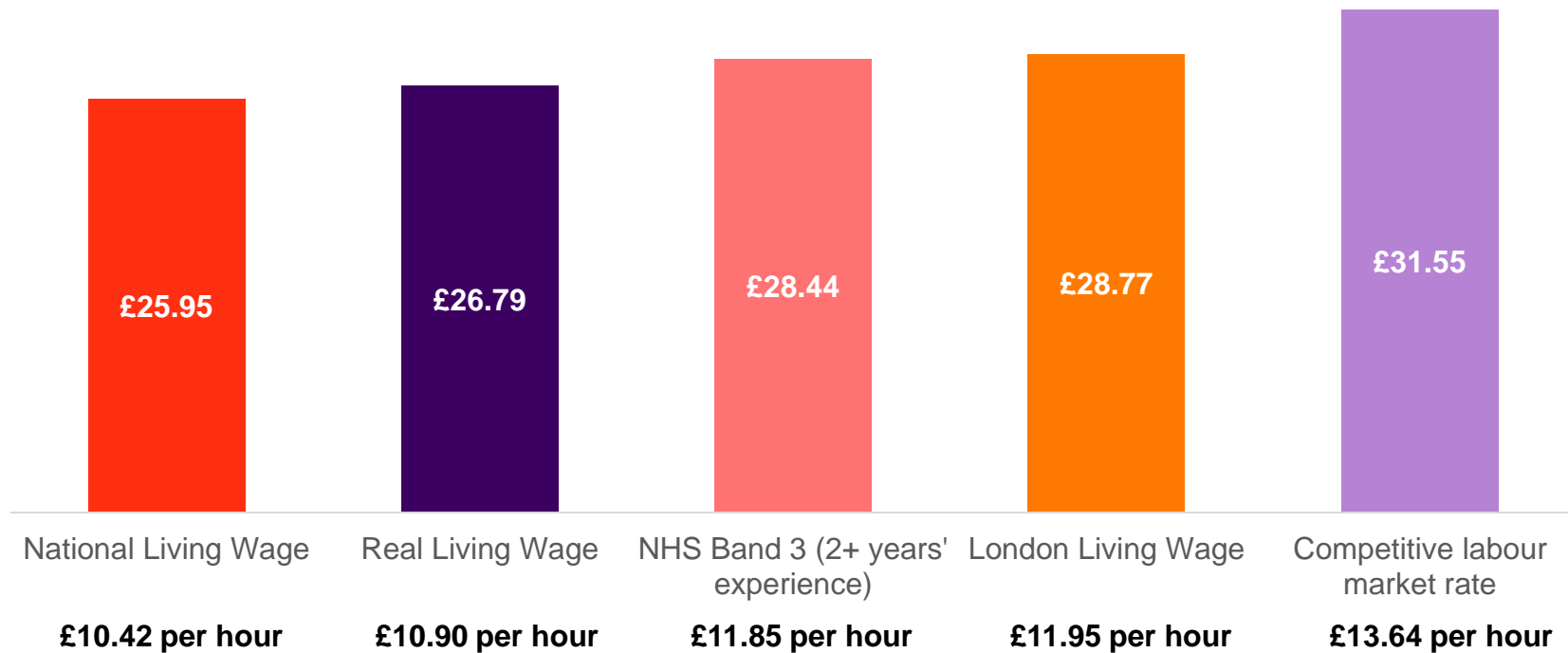


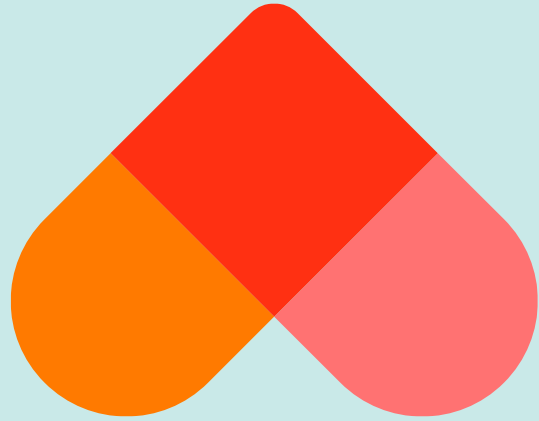
Other business overheads  
**£0.34**



Profit / surplus / investment  
**£1.00**

# Minimum fee rates required for different wage rates 2023-2024

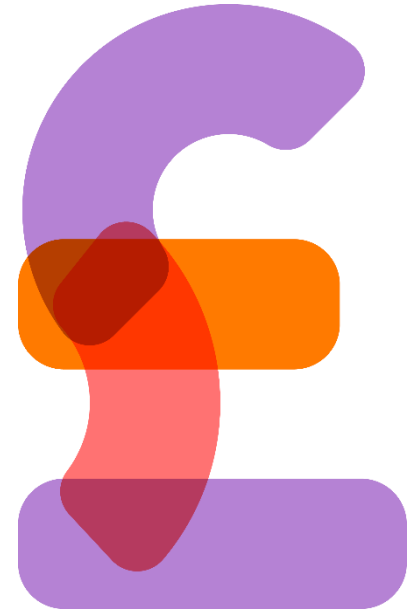




Fair Cost of Care

# Cost of Care Exercises

- All providers were invited to submit data to local authorities on their actual costs of homecare delivery. Only 30% participated.
- Local authorities used these data to identify median, lower and upper quartile costs of homecare delivery.
- Local authorities had to publish Fair Cost of Care reference values on their websites by **1 February 2023**.
- Market Sustainability Plans published end March 2023.



# Regional Averages – Fair Cost Of Care

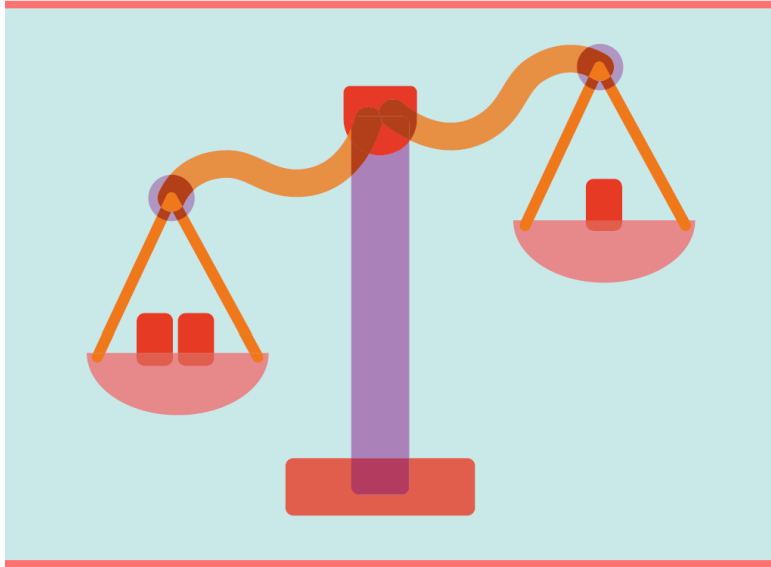
Region	Median hourly rate
East Midlands	£20.97
North East	£21.21
North West	£21.79
West Midlands	£22.15
Greater London	£22.45
Yorkshire and The Humber	£22.54
Eastern	£24.35
South East	£24.54
South West	£27.87
<b>All</b>	<b>£23.22</b>

# Market Sustainability Plans

- ➔ 149 councils published their Market Sustainability plans.
- ➔ Sufficiency, diversity, quality, fees and workforce
- ➔ DHSC analysing all Market Sustainability plans, to highlight good practice in market management and commissioning.







## The Homecare *Deficit 2023*

A report on the funding of older people's  
homecare across the United Kingdom

Policy Team  
Homecare Association

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Company registration number: 03083104

- ➔ FOI inquiries to 276 public organisations
  - Councils
  - ICBs
  - Health boards
  - Health and Social Care Trusts
- ➔ Lowest, highest, average price paid for homecare
- ➔ Numbers waiting for assessment
- ➔ Hours purchased in a reference week 2023 cf 2021
- ➔ Total spend on homecare



NHS

ADVERTISEMENT

## Hospitals are hit by £5.5m-a-day bed blocking crisis as figures reveal one in seven patients still on the wards are fit to be discharged

- More than 13,500 hospital beds are filled with patients declared fit for discharge
- The total is triple pre-pandemic levels and may be costing £5.5million every day

The patients should be moved to a care home or offered home support but staff shortages mean many languish on wards for weeks.



© Shutterstock / Gorodenkoff



Between August 2011 and February 2020, an average of 4,580 beds a day were blocked by 'delayed discharges'

The scandal contributes to fatal ambulance delays as 999 crews wait outside A&E for a free bed, unable to respond to emergencies.

Category two calls, which include heart attacks and strokes, now have an average response time of 59 minutes compared with the 18-minute target.

Every month around 100,000 patients are forced to wait more than 12 hours for a bed after arriving at casualty.

The £13billion-a-year national insurance hike is supposed to push more money into social care but only once the backlog in NHS waiting lists has been cleared – a process expected to take several years.

Tory leadership frontrunner Liz Truss has pledged to scrap the levy and boost social care funding through general taxation.

Some councils pay just £500 a week toward a care home resident's 24-hour needs, a sum intended to cover accommodation, medicine, food and staffing.

Professor Green added: 'We cannot pay people what they are worth. People are paid a little bit more to stack shelves – so you understand why people leave when they can earn that but without the stress.'

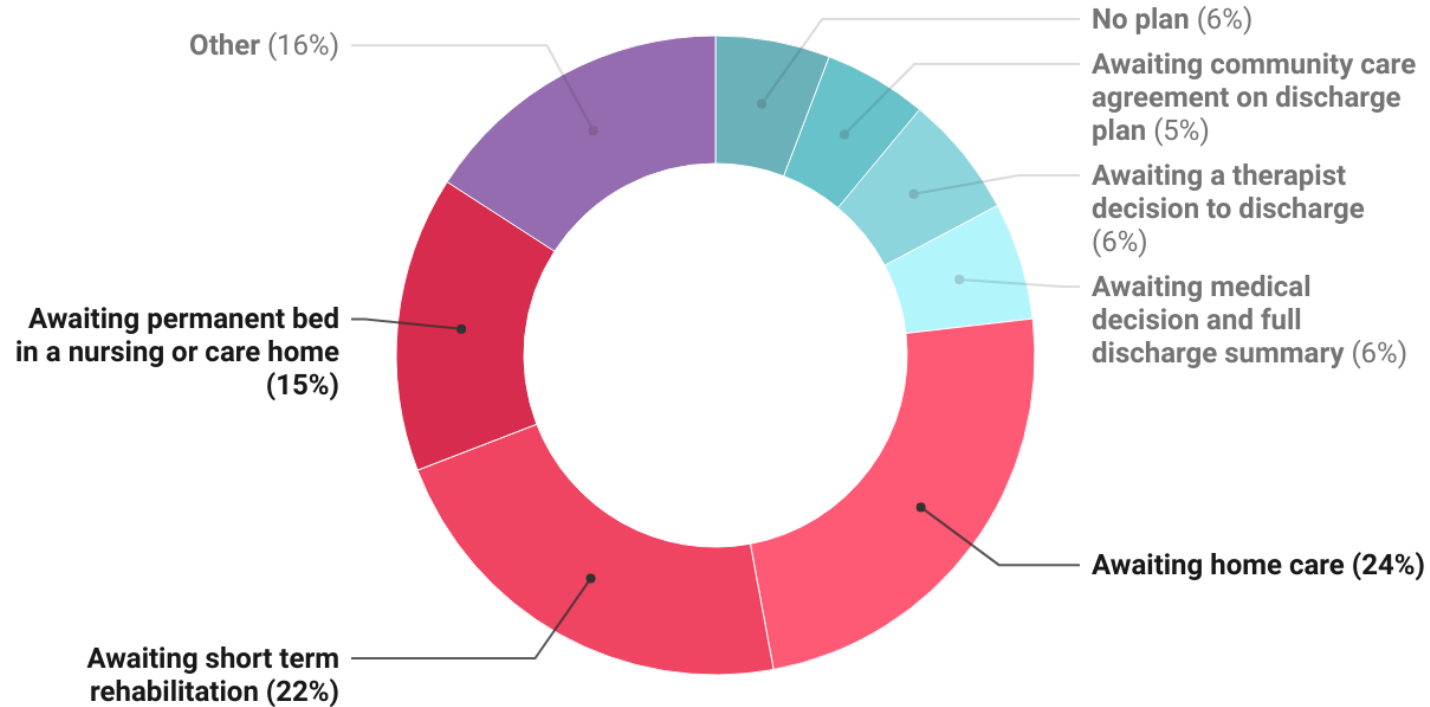
Dr Jane Townson, chief executive of the Homecare Association, said it was particularly difficult to obtain state-funded home help, or domiciliary care unless the patient was 'pretty much on their last legs'.

She added: 'We have calls from people saying they phoned every homecare provider in their area and there is no availability.'

An NHS spokesman said: 'The latest figures are another reminder of the difficulties faced by NHS staff in ensuring people are able to be discharged. It is undoubtedly the case that both health and social care systems are under a lot of pressure.'

A government spokesman said: 'We are working closely with NHS England, local government and social care providers to minimise discharge delays.'

# Hospital discharge



Created with Datawrapper

Flinders S and Scobie S (2022) "Hospitals at capacity: understanding delays in patient discharge?" QualityWatch: Nuffield Trust and Health Foundation.

# Intermediate Care Programme

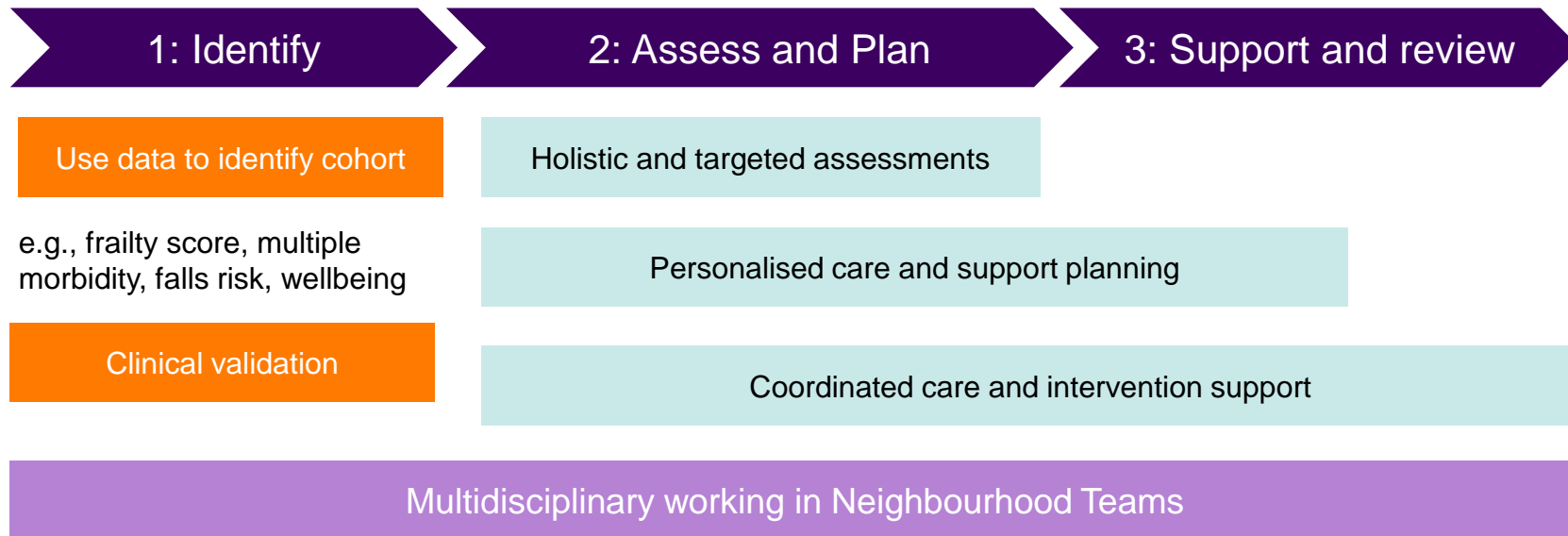


- Access to effective therapeutic intermediate care services within 24 hours of no longer meeting the criteria to reside.
- Emphasis on “Home First”
- Pilot sites for developing service model – national framework
  - Croydon, Kent & Medway, Leeds, Walsall, Warwickshire

# Proactive Care



➔ Identify cohorts at higher risk and target interventions at home to prevent crisis



# Proactive care interventions



Living well	General support	Targeted support
Understanding health	Social prescribing	Mental wellbeing, loneliness, isolation
Behaviours to improve health	Regaining skills and functions	Reducing risk of falls and fractures
Enabling physical activity	Support with equipment issues	Support with cognitive and memory problems
Healthier diet	Support with housing issues	Managing medicines safely
		Continence support and preventing UTIs
		Pain management, specific conditions
		Support and treatment for addictions

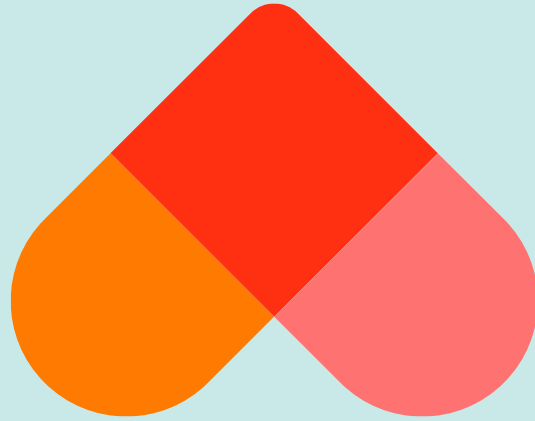




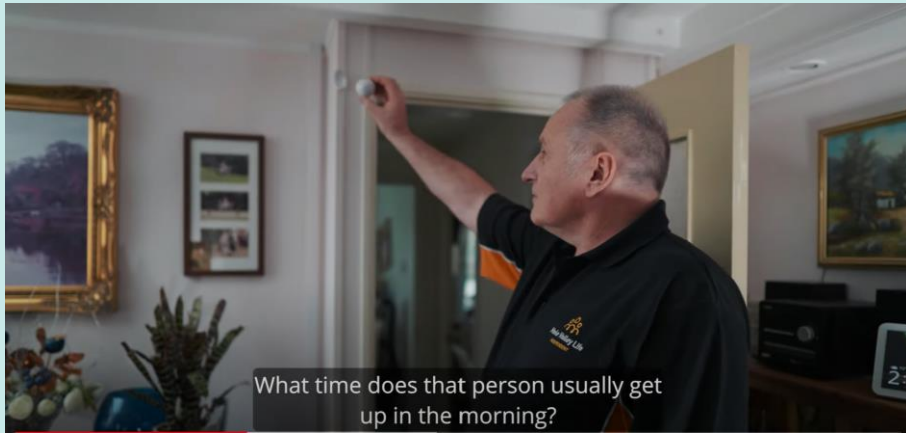
# Virtual Wards



- ➔ 40-50 virtual ward 'beds' per 100k population
- ➔ National funding for ICSs - £250m (match-funded) for FY23/24
- ➔ 55% frailty, 25% acute respiratory infection, 25% other (e.g. heart failure, paediatrics)



Digital transformation



What time does that person usually get up in the morning?



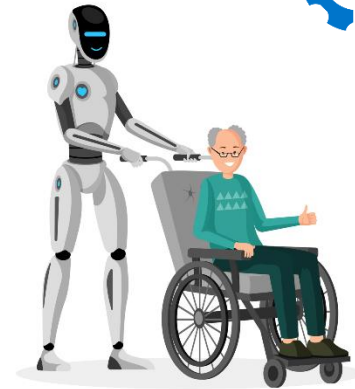
One of the key bits with Pam was around that ongoing support



They've encouraged me to go back to the community centre where I used to do art classes



Pre-care - Pam's story <https://youtu.be/-0Epo2NSAc8>



**Personalise care  
and improve  
outcomes**



**Drive quality, safety,  
efficiency**



**Save money**



**Enable predictive  
and preventative  
health strategies**



**Facilitate research  
and policy making**



**Identify trends**





### 1. Paper

Paper rotas  
Paper care records  
Manual processes, e.g., invoicing



### 2. Digital roster / care records

Most homecare providers use digital rosters  
Estimated 60% use digital care records  
Some have two-way integrations, others don't



### 3. Digitalisation of whole care business

Fully digital, integrated systems for running entire care business, e.g., digital roster, care records, quality governance and compliance, marketing, enquiries, invoicing, payroll, HR, recruitment, training records



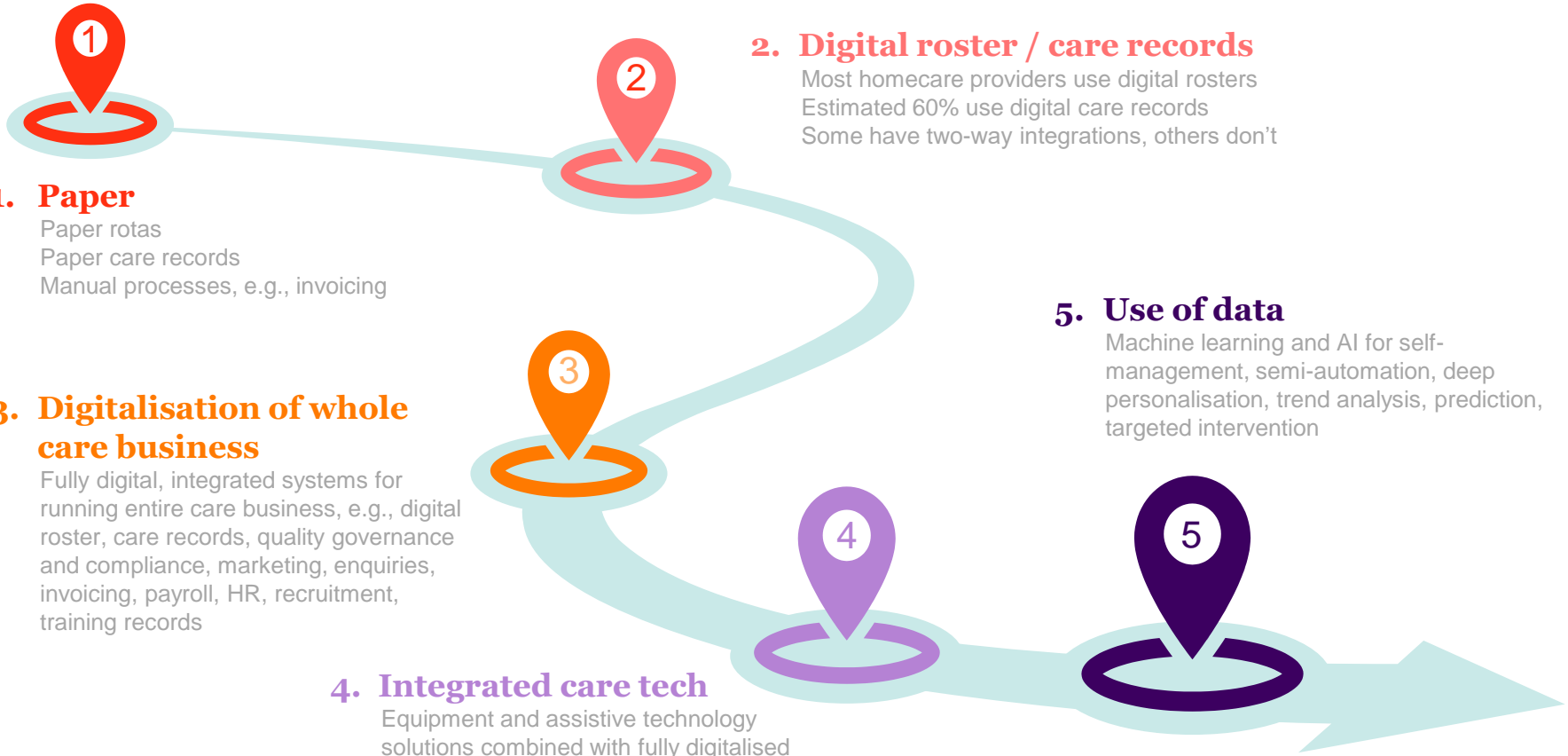
### 4. Integrated care tech

Equipment and assistive technology solutions combined with fully digitalised care operations



### 5. Use of data

Machine learning and AI for self-management, semi-automation, deep personalisation, trend analysis, prediction, targeted intervention



1



**Demand for homecare is rising**

2



**Complexity of need is increasing**

3



**Invest to improve outcomes**

4



**Invest in the workforce**

5



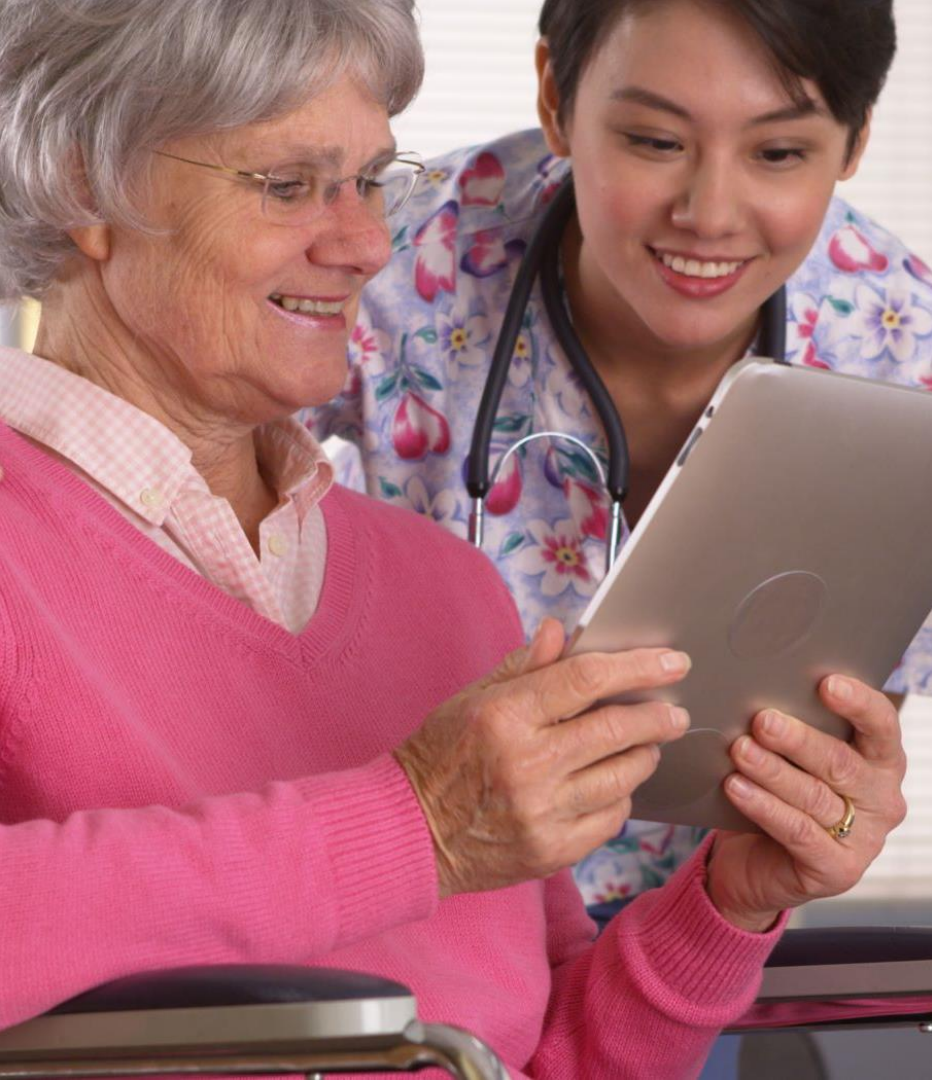
**Invest in innovation and technology**

6



**Invest to ensure improved commissioning and financial stability of homecare sector**





# Contact Us


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Association

